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#### **ABSTRACT**

An analysis of 4,325 undergraduate Business students' evaluations of their instructors' teaching performances shows that, as expected, course grades are positively correlated and class sizes are negatively correlated. However, other factors such as a teacher's preparation and speaking ability might be significantly correlated only through a grade-related halo effect. Further study is needed to identify additional contributors to measures of teacher assessment.

## INTRODUCTION

The subject of students' ratings of teacher effectiveness is one of the most researched areas in education with over 2000 articles and books written on the topic over the past 70 years (Ory & Ryan, 2001), and yet, there is still no complete agreement on the effectiveness of this evaluation process. Some studies (e.g., Theall & Franklin, 2001)

have shown that there are consistently high correlations between students' ratings of the amount learned in the course and their overall ratings of the teacher and the course. However, serious doubts have been cast on the content of typical end-of-semester college teacher evaluation questionnaires, and many instructors have the view that students only know whether instructors are likeable, not whether they are knowledgeable, and students know whether lectures entertaining, not whether the content is accurate and up to date (Cahn, 1987).

Here, we describe an analysis of one semester's student evaluations of teachers at a business school in the Southern region of the United States that seeks to determine which factors influence an instructor's overall performance rating. A correlation analysis shows that many of the questions on the survey are significantly related to performance, and a multi-linear regression model with these variables obtains an accuracy of about 94%. Finally, a new measure known as the Teacher Perception Index (TPI) is introduced that could be superior to the traditional evaluation of an instructor's ability.

### BACKGROUND

Some research has shown that several factors have very little or no impact on evaluations of instructor performance, including personality traits (Erdle, Murray, & Rushton, 1985), instructor gender (Feldman, 1993), class size (Centra, 1993; Feldman, 1984), students' academic ability as measured by GPA (Theall & Franklin, 1990), and class time of day (Franklin, 2001). However, other factors have been found to be significantly related, including whether or not the course is an elective (Marsh, 1984), whether or not the students are majoring in the area (Feldman, 1978), the level of the course (Bausell & Bausall,

1979), and course difficulty (Cohen, 1981; Marsh & Roche, 2000; Te-Shang, 2000).

Perhaps most research has focused on the relation between students' expected grades and ratings of teacher performance. Some studies have found little or no relationship (e.g., Bacon & Novotny, 2002; Bilimoria 1995; Centra, 2003; Griffin, 2004; Webster 1990), while others have found a significantly positive relationship (e.g., Clayson & Haley 1990; Engdahl, Keating, & Perrachione, 1993; Heckert, Latier, Ringwald-Burton, & Drazen, 2006; Krautmann & Sander, 1999; Millea & Grimes, 2002; Nowell & Alston, 2007). In one meta-study of the phenomenon (Aleamoni, 1999), results showed that 24 studies found no significant relationship, while 37 studies found a significant, positive relationship with a median correlation of 0.14. However, some studies' correlations have ranged as high as 0.43 (Cohen, 1981), especially when students knew their final grades before rating their instructors (Abrami, Perry, & Leventhal, 1982).

Although several studies have sought to determine the effects of individual factors such as class size and instructor gender on teacher performance or have sought to find the correlations among several independent variables, only a few have tried to determine the effect of many factors together (e.g., DeCanio, 1986; Krautmann & Sander, 1999). For example, one study (Marks, 2000), used structural equation modeling (LISREL) to study the effect of difficulty, organization, fairness of grading, instructor liking, and perceived learning on teacher performance. Results in the study were mixed, calling into question the quality of the questionnaire used.

## METHOD AND ANALYSIS

In an attempt to study the effect of variables used in our own end-of-semester teacher evaluation questionnaire, we retrieved evaluations from 111 sections of Management, Marketing, Finance, Management Information Systems, and Production and Operations Management courses taken during the fall semester of 2007 at the School of Business Administration in a medium-sized, Southern university. These summary evaluations represented a total of 4,325 individual evaluations made by undergraduate students. The evaluations were voluntary, and therefore, have some self-selection bias. However, a majority of students from each course section usually decided to complete the Web-based questionnaire (shown in Appendix I). If the students opted to complete the survey, they were allowed to register for the next year's classes earlier than usual, providing a little positive incentive. It should be noted, however, that students were not required to answer every question in the survey.

Braskamp and Ory (1994) identify six factors commonly found in student rating forms: course organization and planning, clarity and communication skills, teacher student interaction and rapport, course difficulty and workload, grading and examinations, and student self-learning. Although we do not believe the questionnaire's construct validity has ever been tested, it does contain examples of these six factors. However, this potential lack of construct validity is a limitation to the study.

Summary results with means and standard deviations are shown in Table 1.

**Table 1:** Evaluation Summary (N=111)

<b>3</b> 7 <b>1</b> - <b>1</b> -	М	C+ 1
Variable	Mean	Std
		$\mathbf{Dev}$
$\mathbf{N}$	38.964	28.009
ql	3.429	0.435
1		
<b>q</b> 2	3.312	0.613
4-	0.012	0.010
q3	2.954	0.692
q <sub>2</sub>	2.754	0.092
4	3.338	0.421
q4	5.558	0.421
	0.707	0.440
<b>q</b> 5	3.131	0.442
<b>q</b> 6	3.163	0.569
<b>q</b> 7	3.333	0.345
8p	3.241	0.449
_		
<b>q</b> 9	3.084	0.435
1		
q10	2.346	0.573
4-0	2.510	0.010
q11	2.928	0.561
411	2.720	0.501
20070	2.442	0.495
score	∠. <del>44</del> 4∠	0.495
	0.115	0.950
avg	3.115	0.370

N = number of students in the course section answering the survey q1-q10 (see Appendix I - scale 0 bad to 4 good) score = average grade for the section (F = 0, ... A = 4) avg = average of q1 through q11

Using a difference of means t-test, results showed that all measures q1 – q11 were significantly above the neutral value of 2 at  $\alpha$ = 0.05, indicating that those students who responded were generally satisfied. Class scores were also significantly above 2 ("C"). Instructor preparation (Q1) and enthusiasm (Q4) received the highest marks, while course difficulty (Q10) received the lowest mark. The administration places a high value on course difficulty and rigor, but apparently, most students did not believe the classes were extremely hard.

There were several interesting, large, significant correlations among the variables (Table 2). For example, enthusiastic instructors (Q4) were also well prepared (Q1) (R=0.73) and spoke clearly (Q2) (R=0.59).Other variables could naturally be considered complementary and correlated, e.g. speaking clearly (Q2) and responding to students' questions in class (Q7) (R=0.75), preparedness (Q1) and appropriate examinations (Q5) (R=0.74), and returning assignments on time (Q6) and preparedness (Q1) (R=0.69). Also, as might be expected, there was a moderate positive correlation between the appropriateness of the examinations (Q5) and class score (R=0.43), and a negative correlation between course difficulty (Q10) and score (R = -0.44). Only two variables were not significantly correlated with teacher performance (Q11); class size and course difficulty (Q10). Of the significant variables related to this performance, only returning assignments on time (Q6), the quality of the book (Q9), and the class score had correlations less than or equal to 0.50. The class score had only a moderate correlation with teacher performance (R=0.35), somewhat above the median R of 0.14 reported in (Aleamoni, 1999). Finally, the average of variables Q1 to Q10 had a very high correlation with Q11 (teacher performance) (R = .95).

 $\textbf{Table 2:} \ Correlation \ Analysis \ (R/p\text{-value})$ 

	q1	<b>q</b> 2	q3	q4	q5	q6	<b>q</b> 7	q8	q9	q10	q11	score	avg
N	-0.26	-0.27	-0.22	-0.21	-0.17	-0.21	-0.28	-0.06	-0.23	-0.11	-0.17	0.09	-0.27
	0.01	<.01	0.02	0.03	0.08	0.03	<.01	0.55	0.01	0.24	0.07	0.34	<.01
ql		0.67	0.86	0.73	0.74	0.69	0.83	0.72	0.35	0.08	0.86	0.20	0.92
		<.01	<.01	<.01	<.01	<.01	<.01	<.01	<.01	0.38	<.01	0.03	<.01
q2			0.76	0.59	0.67	0.32	0.75	0.54	0.35	-0.15	0.72	0.23	0.77
			<.01	<.01	<.01	<.01	<.01	<.01	<.01	0.11	<.01	0.01	<.01
q3				0.76	0.89	0.50	0.92	0.71	0.46	-0.15	0.94	0.37	0.93
				<.01	<.01	<.01	<.01	<.01	<.01	0.11	<.01	<.01	<.01
q4					0.71	0.40	0.82	0.65	0.36	-0.02	0.82	0.26	0.82
					<.01	<.01	<.01	<.01	<.01	0.86	<.01	0.01	<.01
q5						0.40	0.85	0.64	0.54	-0.19	0.89	0.43	0.86
						<.01	<.01	<.01	<.01	0.05	<.01	<.01	<.01
q6							0.42	0.65	0.12	0.24	0.50	0.19	0.65

1	ı		ı	1	< 0.1	4.03	0.01	0.01	4.01	0.05	4.01
					<.01	<.01	0.21	0.01	<.01	0.05	<.01
						0.67	0.51	-0.10	0.92	0.32	0.92
						<.01	<.01	0.29	<.01	<.01	<.01
							0.22	0.06	0.75	0.40	0.81
							0.02	0.54	<.01	<.01	<.01
								-0.26	0.47	0.35	0.48
								0.01	<.01	<.01	<.01
									-0.08	-0.44	0.07
									0.40	<.01	0.46
										0.35	0.95
										<.01	<.01
											0.31
											<.01
						<.01	0.67	0.67   0.51	0.67 0.51 -0.10  <.01 <.01 0.29  0.22 0.06  0.02 0.54  -0.26	0.67   0.51   -0.10   0.92	0.67   0.51   -0.10   0.92   0.32

N = number of students in the course section answering the survey

q1-q10 (see Appendix I), score = average grade for the section (F = 0, ... A = 4)

avg = average of q1 through q11

Next, the data were split into two subsets of 55 and 56 records each with a least square multi-linear regression analysis of one set as the training sample applied to the second set as the testing or holdout sample. Using Q11 (teacher performance) as the dependent variable, results showed a mean absolute percentage error (MAPE) of 7.4% for the first test set and 4.3% for the second test set (5.85% average). The SAS General Linear Model (GLM) model results for all data observations are shown in Table 3, and the multi-linear regression parameters are listed in Table 4.

In comparison, an analysis using naïve estimates (i.e., the estimate for the dependent variable in the testing sample is forecasted to be the same as the mean value of the dependent variable in the training sample), showed an MAPE of 41.5% for the first set and 24.2% for the second set (32.85% average).

**Table 3:** SAS GLM Model Results

Sum of

Source	DF	Squares	Mean Square	F Value	Pr > F
Model	12	32.483	2.707	122.35	< .001
Error	98	2.168	0.022		
Corrected Total	110	34.651			

R-Square	Coeff Var	Root MSE	Q11 Mean
0.937	5.081	0.149	2.928

Source	DF	Type I	Mean	F	Pr > F
		SS	Square		
score	1	4.282	4.282	193.550	<.0001
q10	1	0.241	0.241	10.890	0.001
<b>q</b> 9	1	4.990	4.990	225.560	<.0001
q8	1	13.757	13.757	621.830	<.0001
<b>q</b> 7	1	7.322	7.322	330.950	<.0001
q6	1	0.041	0.041	1.850	0.177

<b>q</b> 5	1	0.983	0.983	44.440	<.0001
<b>q</b> 4	1	0.149	0.149	6.730	0.011
<b>q</b> 3	1	0.501	0.501	22.630	<.0001
<b>q</b> 2	1	0.000	0.000	0.000	0.969
q1	1	0.132	0.132	5.940	0.017
N	1	0.085	0.085	3.850	0.053

Source	DF	Type III SS	Mean Square	F	Pr > F
N	1	0.085	0.085	3.850	0.053
q1	1	0.121	0.121	5.450	0.022
q10	1	0.009	0.009	0.410	0.522
<b>q</b> 2	1	0.000	0.000	0.010	0.935

 $N = \overline{\text{number of students in the course section answering the survey}}$ q1-q10 (see Appendix I - scale 0 bad to 4 good ) score = average grade for the section (F = 0, ... A = 4) avg = average of q1 through q10

Table 4: Regression model (Q11 teacher performance - dependent variable)

	Estimate	Error	t value	Pr >
Parameter				t
Intercept	-1.295	0.272	-4.760	<.0001
N	0.001	0.001	1.960	0.053
q1	0.206	0.088	2.330	0.022
q2	0.003	0.038	0.080	0.935
q3	0.267	0.074	3.600	0.001
<b>q</b> 4	0.168	0.062	2.690	0.008
q5	0.248	0.077	3.200	0.002
q6	-0.040	0.043	-0.930	0.353
<b>q</b> 7	0.248	0.137	1.810	0.073
q8	0.156	0.058	2.670	0.009
q9	0.044	0.043	1.010	0.314
q10	0.021	0.032	0.640	0.522
score	-0.020	0.039	-0.510	0.610

N = number of students in the course section answering the survey q1-q10 (see Appendix I - scale 0 bad to 4 good ) score = average grade for the section (F = 0, ... A = 4)avg = average of q1 through q10

## DISCUSSION

As in other schools during other semesters, students might have allowed their satisfaction with their expected grade to influence their ratings on other measures. For example, if a student realizes that she will receive a poor grade in the class, she might rate the instructor lower on speaking clearly or his enthusiasm, regardless of whether or not it was true, solely out of spite. On the other hand, a student who expects to receive a high grade in the class might give high ratings on everything, despite the facts.

We believe this grade-halo effect might well be the case for students in this study. There was a moderate (R=0.35) correlation between score and teacher performance, and a slightly lower (R=0.31) correlation between the score and the average of Q1 through Q10. Despite the very high correlation between the Q1 through Q10 average and instructor performance (Q11) (R=0.95) and the 94.15% performance forecasting accuracy of the multi-linear model, we believe that these independent variables were adjusted to fit the students' overall satisfaction with the class, and determined by their expected grade or some other factor, rather than the instructors' performances determined by the ratings of the independent variables. This grade-related halo effect has been used as an explanation in other studies for high marks on the legibility of the instructor's writing, the instructor's audibility, and the quality of classroom facilities (Greenwald & Gillmore, 1997).

As another illustration of the unreliability of the questionnaire and students' responses, we investigated a few questions in greater detail. For example, of all the questions in the survey, we believe Q6 (returning assignments and examinations in a reasonable period of time) is the least subjective, and anecdotal student responses illustrate the large variation and possible bias in the entire evaluation process.

In one course, 66% of the students who received an average score of 4.0 ("A") said materials were returned on time, and 33% said "not applicable." In comparison, 55% of those students receiving an average score of 3.62 said the materials were returned on time, 33% said "almost always", and 11% said "not applicable." However, the instructor always returned graded tests at the next class period, and assignments were always graded and returned via electronic mail within a few hours at most. Further, there is no reason why students should have marked "not applicable" if they were conscientiously responding to the survey. In the same class, there was no book (Q9), but only 44% reported the question as "not applicable." Similar results were found in other classes. Thus, the students might be concentrating on a few questions such as teacher performance (Q11) and spending relatively less time on others.

Course difficulty and rigor (Q10) is a factor the School considers as important in its curriculum. While moderately large (R = -0.44), it is somewhat surprising that the score / difficulty correlation is not even more negative. This could be due to any one or a combination of three factors:

- 1. The student is bragging. That is, the student might claim the course is difficult, but he also claims to be so smart that he received a good grade.
- The student thinks grading is not fair. The student thinks he should have gotten a better grade because the material was not difficult, but due to unfair grading policies, this was not possible.

3. Inattention or lack of consideration for the question. Not much thought was given to answering the question correctly.

Because class scores influence evaluations of teacher performance, and the administration wants courses to be challenging, the School has implemented a Teacher Perception Index (TPI) that is a simple product of teacher performance multiplied by course difficulty (0 to 16 scale). The advantage of this performance measure is that it does not appear to be correlated with class score (R= -0.118, p = 0.217), but it is still significantly and positively correlated with many of the other variables in the survey such as instructor preparedness and enthusiasm.

#### CONCLUSION

This analysis of one semester's undergraduate student evaluations of teachers at a business school replicates some earlier studies' results (e.g., there was a moderate correlation between students' class scores and their teacher performance marks) and also provides some possible reasons why students answered the evaluation survey as they did. Class grades can influence perceptions, but other factors not included in the survey such as instructor likability, course content, and many other variables could also play a major role.

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## APPENDIX I

# TEACHER EVALUATION QUESTIONNAIRE

Overall Performance Weight:

A = 4 B = 3 C = 2 D = 1 $\mathbf{E} = 0$ 

1. Was the instructor well organized and prepared for class sessions?

A. Always B. Almost Always C. Usually D. Sometimes E. Rarely

2. Did the instructor speak clearly and distinctly?

A. Always B. Almost Always C. Usually D. Sometimes E. Rarely

3. Did the instructor's classroom lectures and activities help you in learning the material?

A. Always B. Almost Always C. Usually D. Sometimes E. Rarely

4. Which best describes the instructor's attitude toward the subject matter?

A. Great В. C. Seems to D. E. Doesn't enthusiasm Enthusiastic like subject Indifferent like subject

5. Were the examinations appropriate for assessing mastery of the course material?

A. B. Almost C. D. Not often E. Not Always Always Usually enough applicable

Overall Performance Weight:

A = 0 B = 2 C = 3 D = 4 E = Not Applicable

6. Did the instructor return assignments and examinations in a reasonable period of time?

A. No B. Usually C. Almost Always D. Always E. Not applicable

**Overall Performance Weight:** 

A = 4 B = 3 C = 2 D = 1 E = 0

- 7. How helpful were the instructor's responses to students' questions in class?
- A. Very helpful B. Helpful C. Unhelpful D. Rarely took questions

Overall Performance Weight:

A = 0 B = 2 C = 3 D = 4 E = Not Applicable

8. If you needed assistance from the instructor outside of class, could you make satisfactory arrangements for a timely meeting?

A. No B. Usually C. Almost always D. Always E. Not applicable

Overall Performance Weight:

A = 4 B = 3 C = 2 D = 1 E = Not Applicable

9. How beneficial were the books required for this course?

A. Very B. C. D. Not E. Not beneficial Beneficial Marginal helpful applicable

Overall Performance Weight:

A = 4 B = 3 C = 2 D = 1 E = 0

10. How would you rate the difficulty level of this course, compared to other courses you have taken so far?

A. Extremely difficult B. Very difficult C. Difficult D. Average E. Easy

11. How would you rate the instructor's overall performance in this course?

**B.** Excellent C. Good D. Marginal E. Poor A. Superior

#### **AUTHORS**

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